

NAR ACRONYMS

(Source: nar.realtor/about-nar/nar-acronyms)

ABR Accredited Buyer Representative, a certification of NAR for buyer representation

ADF Applicant Data form, used to submit qualifications for RCE designation

AE Association Executive, applies to anyone on staff at a REALTOR® association

AEC Association Executives Committee, a committee of NAR that makes recommendations on behalf of AEs

AEI Association Executives Institute, an annual NAR conference for AEs

ALC Accredited Land Consultant, a designation awarded by the REALTORS® Land Institute

ALD Association Leadership Development, name of NAR area that focuses on programming for association staff and volunteer leaders

Affiliate A class of membership in a board for those in industry interested in board (bankers, attorneys, etc.

ARAM Advanced REALTOR® Association Management, an advanced self-study program for AEs, available from NAR

ARELLO Association of Real Estate License Law Officials

ASAE American Society of Association Executives

Block R The trademarked "R" design denoting REALTOR®, with specific requirements for its placement and use

BOD Board of Directors

CAE Certified Association Executive, a designation awarded by ASAE

CCIM Certified Commercial Investment Member, a designation awarded by the CCIM Institute

CIPS Certified International Property Specialist, a NAR designation focused on International real estate

COE REALTORS® Code of Ethics

CFR Campaign Finance Reform, rules/laws that impact PAC contribution

CPM Certified Property Manager, a designation awarded by IREM

CRB Certified Real Estate Brokerage Manager, a designation awarded by the Council of Real Estate Brokerage Managers

CREA Canadian Real Estate Association, the national association for Canada

CRS Certified Residential Specialist, a designation awarded by the Council of Residential Specialists

CRT Center for Real Estate Technology, a division of NAR focused on technology products, programs and issues

Crystal R Contributor to RPAC at \$2500 level (which may include lower amount in recurring year)

Delegate Representative on NAR's Delegate Body, casts votes by number of members in Board, to change NAR Constitution

D& O Directors & Officers insurance, another term used to describe professional liability insurance for associations March 2018

DR Designated REALTOR®, the person in the firm with dues and professional standards authority

E&O Errors & Omissions insurance, professional liability insurance for associations

EO Executive Officer, defunct term for the CEO/EVP of a REALTOR® association

ePOE e-commerce Point of Entry, a status within NRDS allowing e-commerce capabilities for records

ePRO A technology certification provided by NAR

EVP Executive Vice President, a staff title within an association

FDC Federal District Coordinator, defunct term for REALTOR® liaison to Member of Congress/Senate

FPC Federal Political Coordinator, a liaison to a Member of Congress for NAR (formerly FSC/FDC)

FSC Federal Senate Coordinator, defunct term for REALTOR® liaison to Member of Congress/Senate

GAD Government Affairs Director, typically a staff title

Golden R Contributor to RPAC at \$5000 level (which may include lower amounts in recurring years)

GRI Graduate, REALTOR® Institute, a NAR designation awarded at state association level

HOP Housing Opportunities Program, NAR effort for affordable housing

IA Institute Affiliate Member, a commercial designee who pays a reduced fee for limited membership

IDX Information Data Exchange, agreement by firms in MLS to advertise each other's listings on firm websites

INS Internal News Service, a regular weekly emailed publication from NAR

IREM Institute of Real Estate Management, a commercial affiliate of NAR

ISC Institutes, Societies, & Councils, used to collectively describe organizations with specific relationship to NAR

IT Information Technology, another term used for NAR CRT division, or reference to the information function

LFRO Limited Function Referral Office, a company licensed for the sole purpose of providing referrals to another firm

Magel The William R. Magel Award of Excellence, award given to AE for outstanding contributions (NAR Award)

Major Donor REALTOR® or AE who gives \$1000 or more to NAR's Political Action Committee (RPAC)

MARKS Collective term for registered trademarks of NAR

MIC Major Investor Council Member – REALTOR® member in charge of Major Investor and President's Circle recruitment for the state

MLS Multiple Listing Service

MVP Member Value Plus reward program for members and associations to take specified NAR actions and in doing so earn a reward

NAR National Association of REALTORS® March 2018

NRDS National REALTORS® Database System, a centralized membership clearinghouse with rules

PC President's Circle , an RPAC Major Investor who invests an additional \$2,000 directly to REALTOR® Champions from a pre-approved list by the national RPAC Disbursement Trustees.

Platinum R Investor in RPAC at \$10,000 level (which includes lower amount in subsequent years to sustain)

POE Point of Entry, a status within NRDS allowing data entry to certain fields in membership records

PS Professional Standards, the specific process for resolving arbitration and ethics complaints; duty of members

RAE REALTOR® Association Executive magazine, a NAR publication for AEs

RAM REALTOR® Association Management, a self-study program for AEs, available from NAR

RARE REALTOR® Association Resource Exchange, virtual library of sample association documents donated by AEs

RCE REALTOR® Association Certified Executive, a NAR designation for REALTOR® Association Executives

REALTOR A trademarked term denoting membership in the National Association of REALTORS®; not a generic term

REBAC Real Estate Buyer Agent Council, an affiliate of NAR that maintains the ABR designation

RLI REALTORS® Land Institute, an affiliate of NAR

ROTY REALTOR® of the Year

RPAC REALTORS® Political Action Committee, NAR's PAC

RPMIC REALTORS® Party Member Involvement Committee, NAR's grassroots contact system (formerly RPIC)

SIOR Society of Industrial and Office REALTORS®, a commercial affiliate of NAR

SRES Senior Real Estate Specialist, a designation offered by the California Association of REALTORS®—selling to seniors

Sterling R Contributor to RPAC at \$1000 level (each year separate)

VOW Virtual Office Website, a real estate firm practicing brokerage on the Internet (advertising in some state laws)

WCR Women's Council of REALTORS®, an affiliate of NAR primarily for women but open to men

State (FL) ACRONYMS

FREC Florida Real Estate Commission

FREAB Florida Real Estate Appraisal Board

DBPR Florida Department of Business and Professional Regulation March 2018

Other ACRONYMS

RAPDD REALTOR® Association Professional Development Directors & Educators Summit