

Graduate Realtor Institute 1



The Punta Gorda-Port Charlotte-North Port Association of REALTORS®, Inc. Is Holding The GRI 1 Series!

Cost Entire GRI 1 Series:

Passport Members: \$295.00

Non-Passport Members: \$350.00

Non-Members: \$350.00

Cost for each Module:

Passport Members: \$100.00

Non-Passport Members: \$120.00

Non-Members: \$120.00

When: May 6th, 7th, 16th, 17th, 23rd & 24th, 2019

Location: PGPCNP Association of REALTORS®, Inc.

Time: May 6th, 7:30 am Check-in - 8am – 5pm each day

You must attend all 6 days to receive credit.

Registration

Members register online at: www.pgpcnprealtors.com

Non-Members: Fill out GRI Registration Form

Breakfast & Lunch will be Provided by our Business Partners.

Instructors: Joanne Chando, Deborah Diesing & Gonzalo Mejia

BE YOUR CLIENT'S FIRST PICK...and stand out from the crowd by earning your GRI Designation. Move your professionalism to the next level! The GRI Designation is a powerful tool to attract and build new business. You'll increase your skill level across the entire landscape of real estate with in-depth training in legal and regulatory issues, technology, professional standards, and the sales process.

Are you a licensee in the past 2 years who still needs to take your 45-hour post licensing course? The GRI I satisfies that requirement! (PGPCNP New Members will receive a \$20 rebate at completion of GRI 1) . All others will receive 14 hours of CE credit.

Earning a GRI can make a difference in your business and potentially boost your income.

REALTORS® with a Designation:

- Earned a median income of \$50,000 while those without the designation earned a median income of \$28,900. (Source: 2012 NAR Member Profile)
- Reported that they were better able to serve and protect their increasingly sophisticated clients because of their understanding of new technology, laws, and procedures.

Earning the GRI designation requires completion of all of the GRI 100, 200 and 300 series within 5 years. Classes can be taken in any order. Go to www.pgpcnprealtors.com to find out more about earning the prestigious GRI Designation.

The GRI I series contains the following topics:

- Standards of Practice: Professional Standards, Fair Housing and Diversity, Law (GRI 101)
- Starting your Business: Contact to Contracts, Business Planning and Goal Setting(GRI 102)
- Maximize your Profitability: Finance, Negotiating Counseling, Law (GRI 103)

Realtors who learn more are
Realtors who earn more



The Voice for Real Estate® in
Florida



2019 GRI 1 PRE-REGISTRATION FORM

Course Location: Punta Gorda-Port Charlotte-North Port Association of Realtors®, Inc.
3320 Loveland Blvd., Port Charlotte, FL 33980
Dates: May 6th, 7th, 16th, 17^h, 23rd & 24th, 20o19
Contact: Mary Tombs, mtombs@pgpcnprealtors.com or 941-629-8943

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Name (print as on license): _____

Nickname (for badge: Real estate license number: _____ SL [] BK [] BL [] _____

Name of Firm: _____ **Email:** _____

Phone: (to reach you during normal business hours _____ **FAX:** _____

Mailing Address (for confirmation and grade notification) _____

City: State: _____
Zip: _____

Name of your Board/Association: _____

Course Title: _____

NRDS#: _____

Please check the box with the reason for taking the course on following lines: **GRI 100 Series: Standards of Practice**

- GRI 101 GRI 103 11 hrs CE credit each + 3 hrs Core Law each GRI 101 GRI 102 GRI 103 15 hrs Sales Associate Post License credit each
 GRI 102 11 hrs CE credit

Payment Information

Check for \$ _____ made payable to: PGPCNP Association of Realtors

Charge \$ _____ to my Visa MasterCard American Express (check one) If paying by credit card, please provide the following credit card information:

Card number: _____ CVV/CVC Code _____ Expiration Date: _____

Signature (required) _____

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